

CGP CONSORTIUM - MANAGEMENT COMMITTEE MEETING MINUTES

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Date: Wednesday, October 5, 2022
Hosted by: Niagara Region
Location: Zoom Meeting
Meeting Chair: Todd Harrison, Commissioner, Corporate Services, Niagara Region
Recorder: Kathy Beach, Executive Assistant, Corporate Services, Niagara Region

Attendees:

Scott Johnstone Brock University
Manoj Dilwaria City of Thorold
Geoff Holman City of Thorold
David Oakes City of St. Catharines

Guests:

Jeff Dixon Meridian Centre
Ken Chan Brock University

Regrets:

Ron Tripp Niagara Region
Lara Verdone Canada Games Park

1. Adoption of Agenda – Approved

2. Approval of Minutes – September 7, 2022 and September 21, 2022 - Approved with amendments

3. Business:

- a. Legacy Plan – Next Steps (T. Harrison)

Todd noted the consortium should meet with Doug Hamilton soon to discuss the legacy plan.

Recommendation:

For the Consortium Management Committee to meet with Doug Hamilton, Sport Niagara next week.

Agreed to by consensus.

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b. Sponsorship Committee Update (T. Harrison)

Todd indicated Mike Lang, Lang Partnerships will be attending the consortium meeting on October 19 to provide a sponsorship committee update, metrics and next steps.

c. Finance Committee General Update (T. Harrison)

Todd provided a verbal update regarding the CGP Finance Committee, who met on Monday. There were discussions on the financials year-to-date, as well as deficiencies and capital. The draft 2023 budget is going to be provided by ASM for the next finance meeting at the end of October.

Action:

The Finance Committee will present the first draft of the budget to the consortium partners for discussion and approval.

4. Updates

a. Independent Operator (IO) Transition (J. Dixon)

Jeff provided the following update:

- The Finance Committee met with the new Director of Finance at the last meeting earlier this week. Robert Jones is retiring but has agreed to stay on during the transition.
- Some discussions have begun with Sport Niagara regarding the legacy plans. Dan Kennedy has taken the lead from Matt Hill.
- Local advertising has slowly begun with some in-ice boards.
- Budget: A re-forecast of the budget to the end of the year was done. Primary revenues with the arenas and the gyms; and expenses are tracking well.

5. Other

Next meeting: Wednesday, October 19, 2022