

CGP CONSORTIUM - MANAGEMENT COMMITTEE MEETING MINUTES

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Date: Wednesday, February 2, 2022
Hosted by: Niagara Region
Location: Zoom
Meeting Chair: Ron Tripp, CAO, Niagara Region
Recorder: Kathy Beach, Executive Assistant, Corporate Services, Niagara Region

Attendees:

Todd Harrison Niagara Region
Scott Johnstone Brock University
Geoff Holman City of Thorold
Manoj Dilwaria City of Thorold
David Oakes City of St. Catharines

Guests: Gary Comerford, Member of CGP Sponsorship Committee and Liaison to
CGP Consortium Management Committee
Nicole Wolfe, Niagara Region

Regrets: Wendy Kane, Lang Partnerships

1. Adoption of Agenda – Approved

2. Approval of Minutes – January 26, 2022 – Approved

3. Business –

a. Closed Session - Sponsorship Committee Update

Motion by: Ron Tripp and Todd Harrison to go into closed session to discuss the Sponsorship Committee update.

Management committee returned from Closed Session.

b. Vendor Use Agreement (VUA) (T. Harrison)

Ron noted the agreement is close to being finalized. A discussion ensued as a review of a few outstanding items, including signage, insurance and indemnification were addressed for clarification and direction.

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Action:

Further discussions to include Mark and Brian are required regarding insurance and indemnification.

c. Canada Games Events and Planning (T. Harrison)

The CGP Operations Committee met on Friday last week. Nicole Wolfe mentioned the idea of creating an events planning committee as staff may be needed to assist or take the lead in coordinating some events, opening ceremonies and tours.

Action:

1. Todd will be meeting with Vittoria Wikston and provide an update.
2. Consortium partners to designate a point person from each of their organizations as representation and coordination with events planning.

4. Updates (Standing Items)

a. Independent Operator RFP

Brian sent the revised version to all for comments and provided to Bart Menage who then forwarded it to ASM for their review. There is a joint meeting next week with the IO and the team including Brian Wilson to finalize the RFP and to clarify any outstanding items.

b. Lang Purchase Order Agreement

Dave and Ron will need to come back to the consortium partners in relation to the request for additional consideration.

c. Insurance

Due to a difficult insurance market, Brian Wilson's recommendation includes a \$10M liability for the term of the agreement, and to secure \$25M insurance liability during the Games.

d. Other

EV Chargers

(N. Wolfe)

Nicole mentioned Alectra forwarded a proposed agreement to the host to install two (2) EV Charging Stations onsite at Canada Games Park. It is noted that this is a very one-sided agreement with restrictive terms, rules and conditions set by Alectra including being the sole provider for a 10-year period.

We could work with Alectra to amend the agreement to more favourable terms, however we can purchase the stations at a capital cost of approximately of \$25-30k, we could get all the money from the usage into our account less a 10% amount for the company to process payments.

Recommendation:

To purchase our own EV Charging Stations and possibly partnering with Brock.

Action:

Nicole to follow up with the host to advise we will not move forward with the proposed agreement, and we will purchase our own EV Charging stations. Dave Oakes to provide support if required.

Agreed to by consensus.

Next meeting: Wednesday, February 9, 2022